

# Bio-Blog

February 2025

Keeping all RBX Group Stakeholders Informed

## Note from the Managing Director

River Bioscience and XSIT have had another very busy and successful December and January. This traditional holiday time in South Africa is in the heart of the SIT release programme and at a time when River Bioscience confirms most of its sales for the whole financial year.

SPLAT FCM has done very well in the Western Cape, due to several reasons, but a special mention must be made of the team that took on and delivered this growth under a huge amount of pressure with limited resources.

Elsewhere around the country, the team has delivered on SPLAT FCM and our Trichogramma production and delivery continue to lead the way on reliability and quality. Well done to the whole team for a great job so far and let's stay focused to see this through to the end of the season.

**CHEERS, ROB**

## River Bioscience: Investing in Expansion for a Stronger Future

River Bioscience continues to invest in our teams and infrastructure, and this expansion is a testament to our commitment to delivering on our strategic mandate. As we move forward with our recently approved five-year business plan, we are ensuring that we are resourced correctly to meet our goals. Over the past few months, we have taken significant steps in building the teams we need, adding new talent to strengthen our capabilities and drive innovation.

It is essential to emphasise that our growth is not just about expansion, it is about reinvesting in the future and expanding our impact for the long-term. Our commitment remains steadfast in providing holistic, effective, and sustainable Integrated Pest Management (IPM) programmes to the agricultural industry.

A great example of this success is how we have expanded the Trichogramma market in South Africa. We strategically reduced the price of this beneficial insect to the market which allowed for increased use and accessibility for growers. This shift has empowered more producers to implement robust integrated pest management

approaches, aligning with our mission to supply accurate, cost-effective, and sustainable IPM options.

A further differential in this offering is that the product is now registered with Act 36 and River Bioscience's commitment to quality management and communication through the supply chain allowing agents and growers to develop their trust in this technology. This is only the beginning, as we continue to innovate and expand our product offerings to support growers in achieving sustainable pest control solutions.



As we look ahead, our focus remains on sustainable growth, ensuring that every investment we make supports our long-term vision. With a strengthened team, an expanding portfolio, and a clear strategic direction, River Bioscience is well-positioned to continue making a lasting impact for southern African growers.

**Thank you to every team member who contributes to our success.  
Your dedication and expertise are what drive us forward!**

### February Birthdays

Megan Barnard, Kyle Clemence, Aiden Damon, Marshale Damon, Burger Du Toit, Fezeka Dyakala, Jan Fransman, Hektor Garth, Chesné Geldenhuys, Lusapho Gojela, Zintle Gxothiwe, Romilda Januarie, Marius Jurgens, Josè Matipa, Megan Mulcahy, Sifundo Ngxekisa, Gelwell Palla, Danevico Paulse, Marnick Pedro, Albertus Smit, Asanda Spogter, Gilbert Titus, Keanu Van Vuuren

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